

**Profit & Loss Statement**

January 2019 To April 2019

|                               |              |                     |
|-------------------------------|--------------|---------------------|
| Income                        |              |                     |
| Sales                         |              |                     |
| Sales - Bar                   | \$149,504.40 |                     |
| Sales - Poker Machines        | \$39,928.83  |                     |
| Sales - Food                  | \$2,430.17   |                     |
| Membership Income             |              |                     |
| Membership Fees               | \$2,286.38   |                     |
| ATM Commissions               |              | \$3,669.09          |
| TAB Commission                |              | \$681.70            |
| Keno Commission               |              | \$676.19            |
| Other Club Income             |              |                     |
| Bistro Rent                   | \$5,409.06   |                     |
| Tomra Rent                    | \$5,180.00   |                     |
| Misc Income                   | \$448.06     |                     |
| Green Fees                    | \$1,468.18   |                     |
| Rebate Income                 | \$12,173.63  |                     |
| Insurance Income              | \$3,188.06   |                     |
| Other Income                  |              |                     |
| Court Hire Income             | \$3,679.98   |                     |
| <b>Total Income</b>           |              | <b>\$230,723.73</b> |
| Cost Of Sales                 |              |                     |
| Purchases - Bar               |              | \$68,948.21         |
| Purchases - Food              |              | \$2,359.84          |
| Closing Stock                 |              | \$4,040.00          |
| <b>Total Cost Of Sales</b>    |              | <b>\$75,348.05</b>  |
| <b>Gross Profit</b>           |              | <b>\$155,375.68</b> |
| Expenses                      |              |                     |
| General Expenses              |              |                     |
| Advertising & Marketing       | \$363.64     |                     |
| PROMOTIONS                    | \$4,220.35   |                     |
| Bank Fees                     | \$330.85     |                     |
| Merchant Fees                 | \$788.17     |                     |
| Cleaning Expenses             | \$578.73     |                     |
| TENNIS CLEANING               | \$545.44     |                     |
| Cleaning Replacements         | \$1,168.81   |                     |
| Pest Control 2/3rd club       | \$481.82     |                     |
| RENT SSC                      | \$3,107.67   |                     |
| Electricity Expenses          | \$7,237.46   |                     |
| Tennis Electricity            | \$1,820.05   |                     |
| Mens Bowls Expenses           | \$1,927.06   |                     |
| Gas Expenses - Beer           | \$1,213.37   |                     |
| Gas Expenses - Natural        | \$3,867.05   |                     |
| Fox Subscription              | \$1,939.50   |                     |
| Telephone Expenses            | \$2,851.27   |                     |
| Equip. Repairs & Maintenance  | \$6,150.09   |                     |
| General Repairs & Maintenance | \$2,183.28   |                     |
| Computer Expenses             | \$1,166.28   |                     |
| Council Rates                 | \$398.60     |                     |
| Water Expenses                | \$1,923.84   |                     |
| Stationery                    | \$61.42      |                     |
| Printing                      | \$1,872.13   |                     |

This report includes Year-End Adjustments.

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|---------------------------------|-------------|---------------------|
| Waste Removal                   | \$1,805.25  |                     |
| SKY Fees                        | \$6,912.00  |                     |
| Postage                         | \$460.91    |                     |
| <b>Total General Expenses</b>   |             | <b>\$55,375.04</b>  |
| Payroll Expenses                |             |                     |
| Wages & Salaries Expenses       | \$82,657.29 |                     |
| Wages - Bar                     | \$6,454.97  |                     |
| Wages - Cleaning                | \$7,898.34  |                     |
| Green-keeper                    | \$2,975.40  |                     |
| Work Cover Premiums             | \$2,479.08  |                     |
| Superannuation Expenses         | \$8,859.25  |                     |
| <b>Total Payroll Expenses</b>   |             | <b>\$111,324.33</b> |
| Insurance Expenses              |             |                     |
| Business Insurance              | \$2,938.07  |                     |
| Licenses/Subscriptions          | \$4,441.78  |                     |
| <b>Total Insurance Expenses</b> |             | <b>\$7,379.85</b>   |
| <b>Total Expenses</b>           |             | <b>\$174,079.22</b> |
| <b>Operating Profit</b>         |             | <b>-\$18,703.54</b> |
| Other Income                    |             |                     |
| Interest Income                 | \$1.66      |                     |
| Bowls Grant                     | \$24,000.00 |                     |
| <b>Total Other Income</b>       |             | <b>\$24,001.66</b>  |
| Other expenses                  |             |                     |
| Other Expense                   | \$3,914.99  |                     |
| Cash Discrepancy                | -\$3,485.48 |                     |
| <b>Total Other expenses</b>     |             | <b>\$429.51</b>     |
| <b>Net Profit/(Loss)</b>        |             | <b>\$4,868.61</b>   |

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